



Central States Manufacturing Corporate Office
 302 Jane Place • Lowell, Arkansas 72745
 Telephone: 800-356-2733 • 479-770-0188
 Credit Dept. Fax: 877-770-5208
www.centralstatesmfg.com

Credit Application and Agreement (PLEASE TYPE OR PRINT)

A. APPLICANT

Legal Company Name: _____ Type of Business: _____

Corporate Location (Circle One): Yes or No If "Yes" Please provide additional sheet with a listing of all locations and dba's including address, phone #'s, contact name(s), and sales tax information for each individual location with specific billing details

Billing Address: _____ City: _____ State: _____ ZIP: _____

Telephone: (_____) _____ Fax: (_____) _____

Ship-To Address: _____

Invoice / Statement / Order Verification Preference (Circle One): email fax mail – Enter email/fax #: _____

E-mail Address: _____ Website Address: _____

Est. Annual Sales: \$ _____ Est. Annual Metal Bldg Component Purchases: \$ _____ # Yrs in Business _____

Contact Person for Orders: _____ Contact Person for Accts Payable: _____

Other Persons Authorized to Place Orders: _____

B. BUSINESS INFORMATION Sole Proprietorship Partnership Corporation/LLC

For Proprietorship or Partnership, list all owners and/or partners.

For Corporations or LLC's, list all officers, directors, members and majority stockholders.

	<u>Name</u>	<u>Home Address</u>	<u>Phone</u>	<u>SSN</u>	<u>Position</u>
1.	_____	_____	_____	_____	_____
2.	_____	_____	_____	_____	_____
3.	_____	_____	_____	_____	_____
4.	_____	_____	_____	_____	_____

Federal Tax No. _____ Date Formed: _____ State Formed/Inc.: _____

Sales Tax Exempt: _____ Yes _____ Sales Tax ID Number _____
 (If yes, enclose signed certificate or copy)

_____ No If no, is business within City Limits? Yes No

County in which business is located _____

Bank Name _____ Branch _____ Contact _____

Telephone: (_____) _____ Fax: (_____) _____

Address: _____ City: _____ State: _____ ZIP: _____

Acct #: _____ Acct Type: _____ Acct #: _____ Acct Type: _____

C. TRADE REFERENCES (Please complete all information for five references)

	<u>Company Name</u>	<u>City/State</u>	<u>Contact</u>	<u>Telephone #</u>	<u>Fax #</u>
1.	_____	_____	_____	_____	_____
2.	_____	_____	_____	_____	_____
3.	_____	_____	_____	_____	_____
4.	_____	_____	_____	_____	_____
5.	_____	_____	_____	_____	_____

PERSONAL GUARANTY

In consideration for, and as an inducement to Central States Manufacturing, Inc. (hereinafter "CSMI") to extend credit to _____ (hereinafter "Applicant"), the undersigned hereby guarantees, jointly and severally with each other and the Applicant, the full performance and observance of all terms, covenants, conditions, and agreements of the Applicant in any Credit Agreement or any other Contract with CSMI. I agree to pay CSMI for any debt the Applicant owes CSMI on demand and that CSMI does not have to pursue other rights it has against Applicant or Applicant's property. I agree to pay all of CSMI's losses, costs, attorney fees or expenses because Applicant defaulted and failed to pay CSMI. I agree we are bound by any agreement, note or other evidence of indebtedness signed by Applicant in favor of CSMI.

CSMI can do any of the following without my consent and without notice to me and it will not affect this guaranty: (1) change the manner, place, terms of payment, sale and credit, or extend the time of payment of any debt of Applicant to CSMI; (2) renew or alter any debt of Applicant to CSMI; (3) refrain from exercising any rights against the Applicant or others, or otherwise act or refrain from acting; (4) settle or compromise any debt hereby guaranteed or hereby incurred; (5) subordinate the payment of all or any party of any debt of Applicant to CSMI to the payment of any liabilities which may be due CSMI or others; (6) apply any sums payable to any debt of Applicant to CSMI regardless of what debt or liability of Applicant to CSMI remains unpaid; or (7) grant additional credit, change credit limits to Applicant or otherwise alter the terms of an agreement with Applicant from time to time without notice to me.

This guaranty is unconditional and continuing. This Guaranty shall remain in full force and effect with respect to all labor and materials supplied under the account of Applicant before or until CSMI has received written notice closing Applicant's account or terminating this Guaranty mailed U.S. certified, return receipt request, no matter what person or entity ordered or used the labor and material supplied on Applicant's account and regardless of any change in the legal structure of Applicant or the existence of entities or individuals legally distinct from Applicant using or benefiting from the labor and materials supplied.

I understand this Guaranty is binding on me, my heirs and my estate. CSMI can release any party without affecting the liability of any other party signing this guaranty. I agree additional parties can be added as guarantors without notice to us and without affecting my liability. Although this guaranty can be assigned by CSMI, my obligations cannot be delegated to others. I waive any notice of non-payment, non-performance, or proof of notice or demand and any other defense which may otherwise be available under the principles of guaranty or surety law which would operate to impair or diminish the liability under this Guaranty and further agree that CSMI may proceed against the undersigned separately or jointly before, or after or simultaneously with proceeding against Applicant.

Any individual Guarantor had the option of applying for individual credit by submitting an individual financial statement for evaluation. The undersigned have waived the right to apply for individual credit, have opted to supply multiple Guarantors and hereby waive any rights they may have under the Equal Credit Opportunity Act to void this Guaranty. I/We hereby authorize Central States Manufacturing, Inc. (CSMI) to investigate all references and customary credit information sources, including my Consumer credit reports regarding my/our credit and financial responsibility.

The execution, delivery and performance of this Guaranty Agreement shall be governed by the laws of the State of Arkansas. I specifically consent to the jurisdiction of the Courts of the State of Arkansas for purposes of enforcement of this Guaranty. The forum for any litigation pursuant to this Guaranty, regardless of which party brings suit, shall be in the state of Arkansas. CSMI is relying and intends to rely on every portion of this guaranty. If any portion is declared invalid, I agree it shall not affect the remaining provisions which I deem as severable. References to the singular shall also include the plural where context requires. This Guaranty is not accepted in lieu of CSMI's mechanic's lien, payment bond or other legal rights.

Print Name (Member or Officer)	Signature (Member or Officer)	Date
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Print Name (Member or Officer)	Signature (Member or Officer)	Date
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Print Name (Member or Officer)	Signature (Member or Officer)	Date
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- Please include the following with your application:
1. Financial Statements for the latest fiscal year (minimum Balance Sheet & Income Statement)
 2. Most recent interim financial statements if those included in #1 are more than 6 months old
 3. Copy of your State Sales Tax Exemption Certificate
 4. Copy of a voided check for each Guarantor and for the Applicant
 5. Signed Personal Financial Statements for the latest fiscal year for each Guarantor

NOTE: Incomplete or unsigned applications will not be processed